# MIXED USE INVESTMENT OPPORTUNITY 47 apartment units & 11,700 SF commercial



1801 & 1807 Eglinton Avenue West Toronto, Ontario



51-5100 South Service Road, Burlington, ON L7L &A5

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# **EXECUTIVE** SUMMARY

1801 & 1807 Eglinton Avenue West Toronto, Ontario 47 units & 11,700 SF commercial



#### **INVESTMENT HIGHLIGHTS**

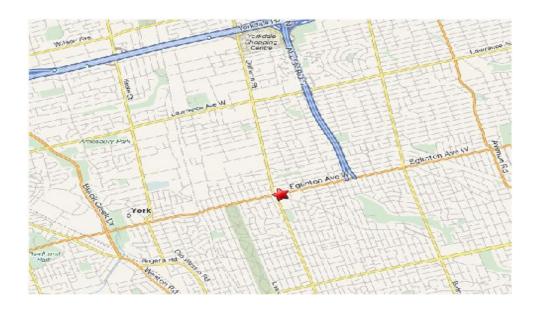
• Mixed use opportunity consisting of 49 apartment units and

approximately 11,700 SF of commercial space (retail and office) in two buildings

• Excellent location on a main commercial strip

• Stable long term income with national tenants (Tim Hortons and McDonalds on long term leases)

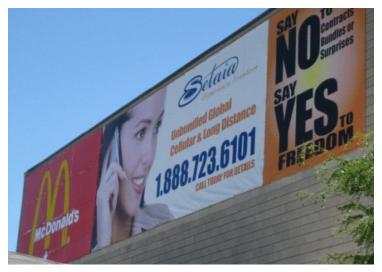
- Potential to add floors to 1801 Eglinton Avenue West
- Opportunity to lease to additional national tenants
- Redevelopment potential in the long term
- Opportunity to refinance the existing mortgage
- Signage income growth potential





## PHOTO GALLERY

























### **PROPERTY** DESCRIPTION

#### ADDRESS

1801 & 1807 Eglinton Avenue West Toronto, Ontario M6E 2H7

#### LOCATION DESCRIPTION

The properties are located in the Fairbank neighbourhood, on the south side of Eglinton Avenue West, just east of Dufferin Street onto Vaughan Road.

#### TAXES

Jurisdiction: City of Toronto

#### ZONING

MCR - Main Street Commercial & Residential

#### SITE LAYOUT DESCRIPTION

1801 Eglinton: irregular site, 18,487 SF (0.42 acres)

1807 Eglinton: rectangular site, 2,756 SF (0.06 acres

#### **TENANT PROFILE**

Currently the tenants are a mix of families and single tenants

#### NEIGHBOURHOOD

The area consists of low rise commercial, interspersed high rise residential buildings and single family residences along the side streets.

#### **CAPITAL IMPROVEMENTS**

Converted to residential in 2000
New security cameras
New hallway and laundry renovations
New boiler

#### **COMMUNITY AMENITIES**

•Good access to the TTC and the Allen Expressway (2 miles south of 401) •Close proximity to a variety of retail services

#### **UNIT AMENITIES**

Bright, spacious units
Newer appliance, finishes and fixtures
9 ft. ceilings

#### **PROPERTY AMENITIES**

Good commercial tenant mix including a Tim Hortons, McDonalds, a pharmacy and a doctor's office
Separately metered
Common room

# FINANCIAL ANALYSIS



### 1801 Eglinton Avenue West

#### **Residential**

**Commercial** 

Revenue Rent Less Vacancy Loss Laundry Effective Gross Income	\$485,472 (\$9,709) \$9,000 <b>\$484,763</b>	<b>Revenue</b> Rent Less Vacancy Loss Laundry <b>Effective Gross Income</b>	\$176,454 \$0 \$61,536 <b>\$237,990</b>
Expenses	070/	Expenses	2201
allocation based on revenue	67%	allocation based on revenue	33%
Taxes	\$40,189	Taxes	\$19,795
Gas	\$28,169	Gas	\$13,874
Water	\$14,258	Water	\$7,022
Hydro	\$13,032	Hydro	\$6,419
Insurance	\$3,929	Insurance	\$1,935
Cleaning & Maintenance	\$8,040	Cleaning & Maintenance	\$3,960
Management Fee	\$10,050	Management Fee	\$4,950
Super	\$26,400		
Total Expenses	\$144,066	Total Expenses	\$57,955
Net Operating Income	\$340,696	Net Operating Income	\$180,035
Mortgage Details			
Original Balance	May 1, 2005	\$4,041,850	
Outstanding Balance	Aug 1, 2010	\$3,576,958	
Interest Rate	5.6%		
Amortization	25 years		
Payment	Monthly	\$24,907.08	
Maturity Date	April 1, 2015		

# FINANCIAL ANALYSIS



### 1807 Eglinton Avenue West

#### **Residential**

#### **Commercial**

Revenue		Revenue	
Rent	\$53,760	Rent	\$65,000
Less Vacancy Loss	(\$1,075)	Less Vacancy Loss	\$0
		Signage Income	\$7,400
Effective Gross Income	\$52,685	Effective Gross Income	\$72,400
Expenses		Expenses	
allocation based on revenue	42%	allocation based on revenue	58%
Taxes	\$10,267	Taxes	\$14,178
Water	\$1,911	Water	\$2,639
Hydro/Heat	\$2,701	Hydro/Heat	\$3,279
Insurance	\$1,193	Insurance	\$1,647
R&M	\$1,680	R&M	\$2,320
Management Fee	\$1,680	Management Fee	\$2,320
Total Expenses	\$19,431	Total Expenses	\$26,834
Net Operating Income	\$33,254	Net Operating Income	\$45,566

Mortgage Details: Free and Clear

# FINANCIAL ANALYSIS



### 1801 & 1807 Eglinton Avenue West

#### **Consolidated**

Revenue	
Rent	\$780,686
Less Vacancy Loss	(\$10,785)
Recoveries	\$61,536
Other Income	\$16,400
Effective Gross Income	\$847,837
Expenses	
Taxes	\$84,429
Utilities	\$93,753
Insurance	\$8,704
R&M	\$16,000
Super	\$26,400
Management Fee	\$19,000
Total Expenses	\$248,286
Net Operating Income	\$599,551

## **LOCATION** ANALYSIS

The City of Toronto is bound by Mississauga to the west, Vaughan and Markham to the north, Pickering to the east and Lake Ontario to the south. Home to 2.7 million people, it is Canada's cultural, entertainment and financial capital. It has a very diverse population with more than 100 languages spoken throughout the city.

Not only is it one of the safest cities in North America, in 2009 Toronto was rated the fourth most liveable city in the world, according to the Global Liveability Survey published by the Economist Intelligence Unit. With 8,000 hectares (or 18.1 % of Toronto's area) of green space and North America's second largest public transit system, it is easy to see the appeal.

Toronto, unlike many other cities, is not reliant upon one or two major industries. It has a broad array of industries including business and professional services, financial services, bio-technology, apparel and fashion, automotive and manufacturing. In fact, Toronto outperformed the North American average in terms of job growth.



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### Appendix A - Rent Rolls 1801 Eglinton Avenue West

Unit	Unit Type	Annual Rent	Rent/month
101	1 Bedroom w Den	\$11,400.00	\$950.00
102	1 Bedroom w Den	\$11,688.00	\$974.00
103	1 Bedroom w Den	\$11,688.00	\$974.00
104	Bachelor	\$11,688.00	\$974.00
105	1 Bedroom	\$11,400.00	\$950.00
106	1 Bedroom	\$10,200	\$850.00
107	1 Bedroom	\$11,688.00	\$974.00
201	1 Bedroom	\$9,300.00	\$775.00
202	1 Bedroom	\$10,200.00	\$850.00
203	3 Bedroom	\$15,600.00	\$1300.00
204	1 Bedroom	\$10,956.00	\$913.00
205	2 Bedroom	\$11,436.00	\$953.00
206	2 Bedroom	\$11,148.00	\$929.00
207	1 Bedroom	\$11,688.00	\$974.00
208	1 Bedroom	\$10,200.00	\$850.00
209	1 Bedroom	\$11,364.00	\$947.00
210	1 Bedroom	\$12,600.00	\$1050.00
211	1 Bedroom	\$11,688.00	\$974.00
212	2 Bedroom	\$13,800.00	\$1150.00
213	3 Bedroom	\$15,816.00	\$1318.00
214	1 Bedroom	\$12,000.00	\$1000.00
215	Bachelor	\$8,100.00	\$675.00
216	1 Bedroom	\$11,688.00	\$974.00
301	1 Bedroom	\$11,688.00	\$974.00
302	1 Bedroom	\$9,600.00	\$800.00
303	3 Bedroom	\$15,600.00	\$1300.00
304	1 Bedroom	\$11,688.00	\$974.00
305	2 Bedroom	\$11,544.00	\$962.00
306	2 Bedroom	\$13,200.00	\$1100.00
307	1 Bedroom	\$10,800.00	\$900.00
308	1 Bedroom	\$11,688.00	\$974.00
309	1 Bedroom	\$11,688.00	\$974.00
310	2 Bedroom	\$12,600.00	\$1050.00
311	1 Bedroom	\$11,688.00	\$974.00
312	2 Bedroom	\$13,800.00	\$1150.00
313	2 Bedroom	\$15,000.00	\$1250.00
314	1 Bedroom	\$10,800.00	\$900.00
315	1 Bedroom	\$11,688.00	\$974.00
316	1 Bedroom	\$11,688.00	\$974.00
317	Bachelor	\$11,688.00	\$974.00
318	Bachelor	\$11,688.00	\$974.00
Total		\$485,472.00	

1807	Eglinton	Avenue	West
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Commercial						
Unit	Unit Description	Rent	Tenant	Square Footage	Comments	
Main	2-level unit	\$53,000/yr	McDonalds	2,400 sf total		
100L	Commercial- Office	\$1000.00 gross	Cleaning Company	1,000 sf	New tenant	
202	Office	\$500-600	Vacant	300-350 sf approx.		
203	Office	\$500-600	Vacant	300-350 sf approx.		
Note: 1 tenant could occupy both 202 and 203						
Residential						
201	Bachelor	\$700.00	Occupied			
204	Bachelor	\$650.00	Occupied			
301	Bachelor	\$725.00	Occupied			
302	Bachelor	\$600.00	Occupied			
303	Bachelor	\$600.00	Occupied			
304	Bachelor	\$680.00	Occupied			
*Vacant unit r	ents are asking					
				1	1	